

# Health economics of cancer

Lieven Annemans

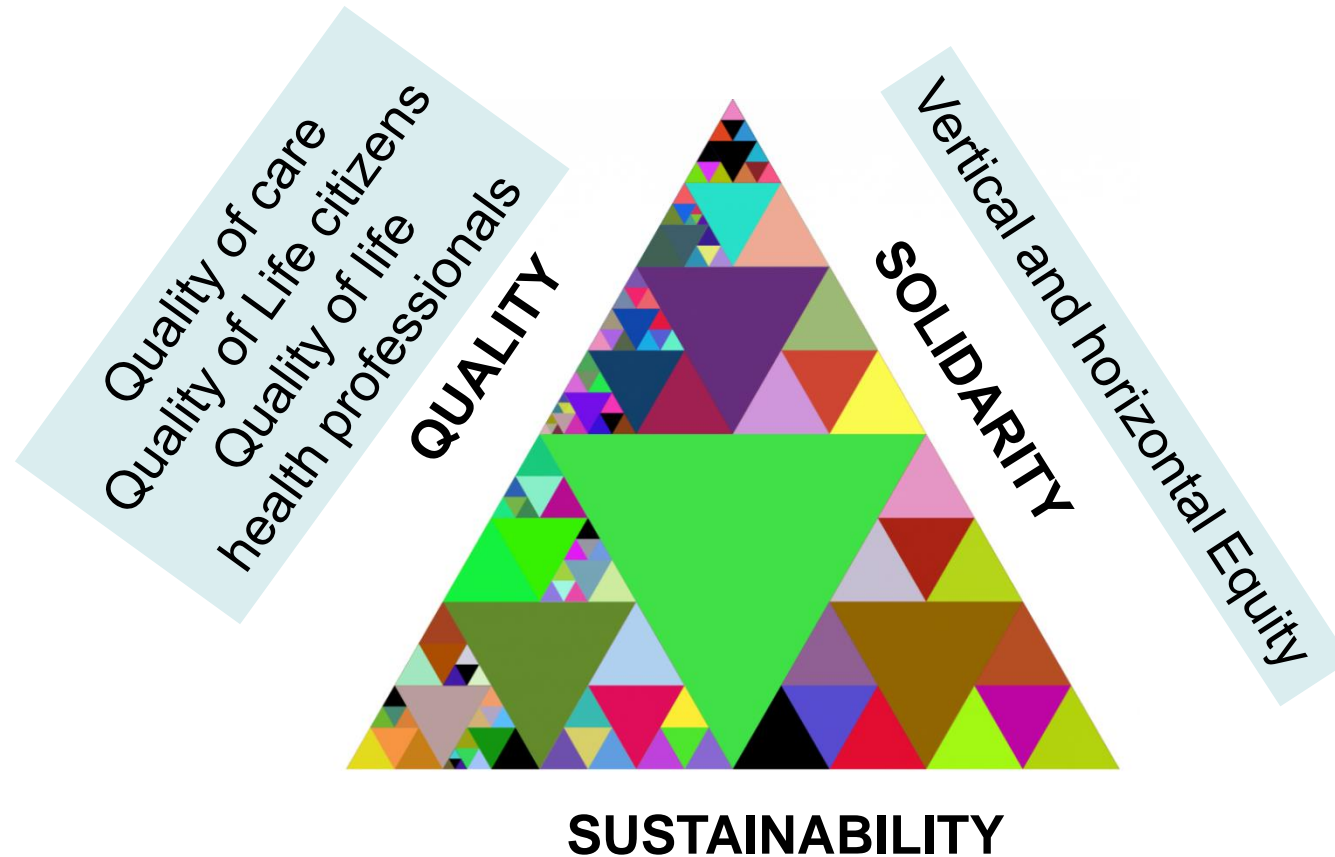
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@LievenAnnemans

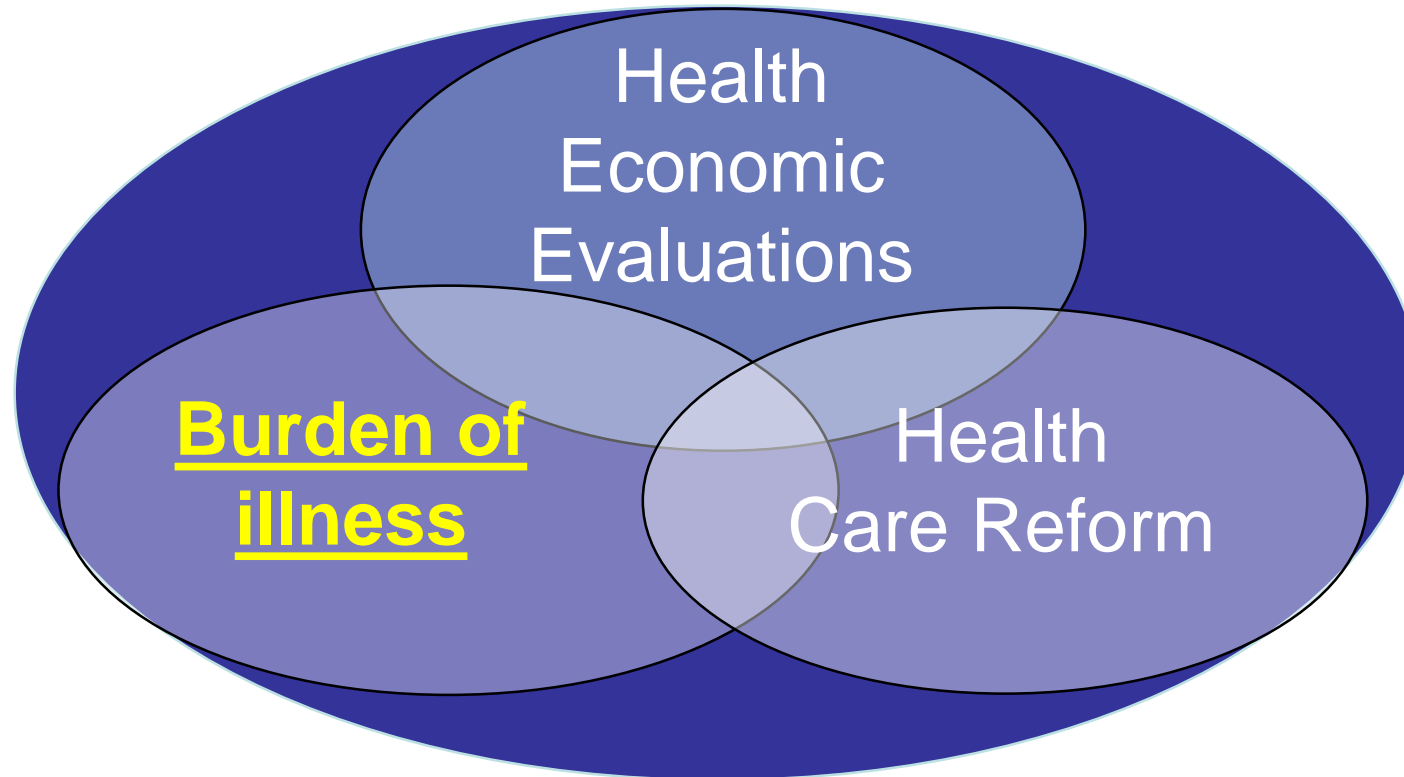
SCIENSANO February 26, 2019



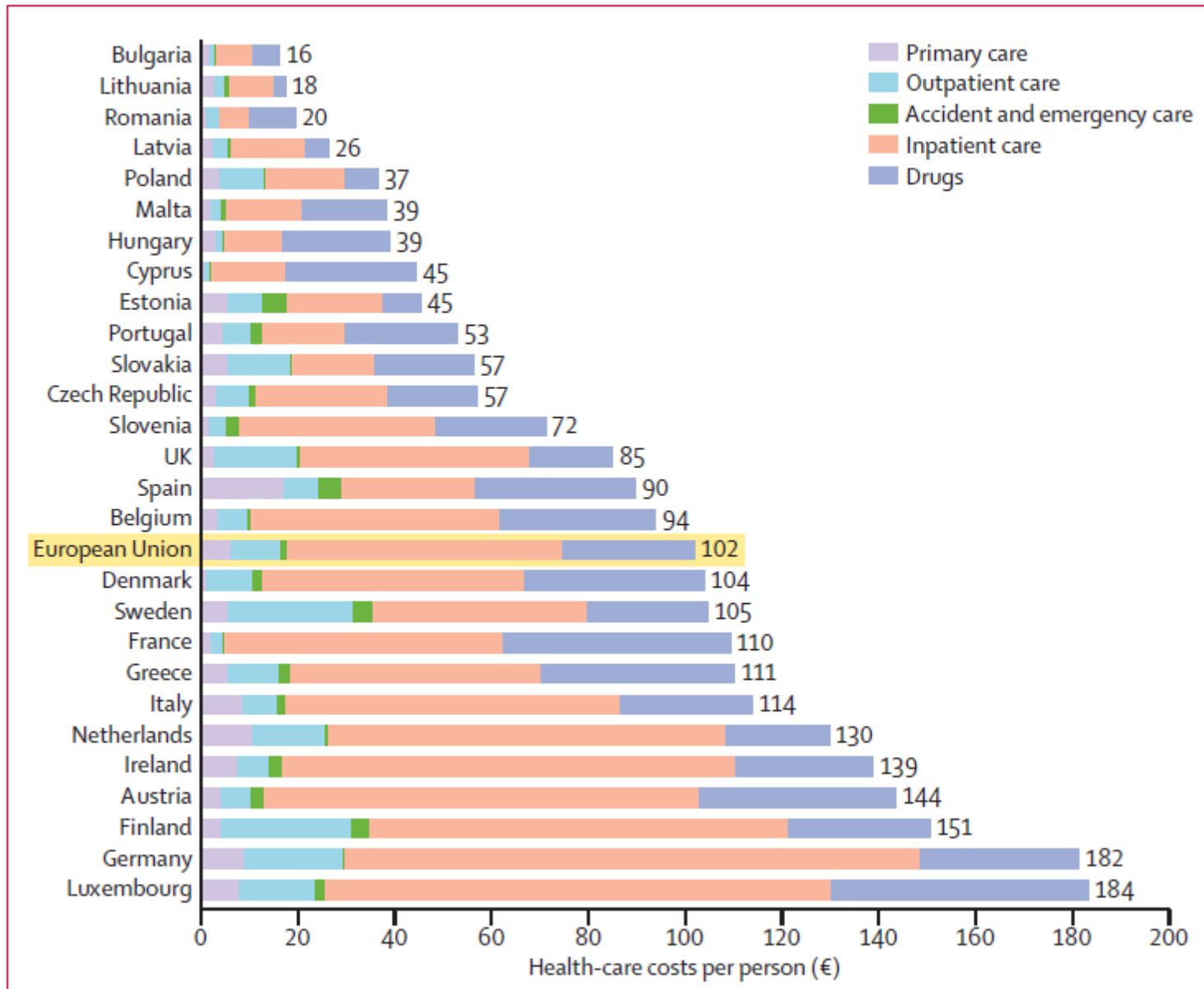
# The key principles of a good health care system



# What health economists do

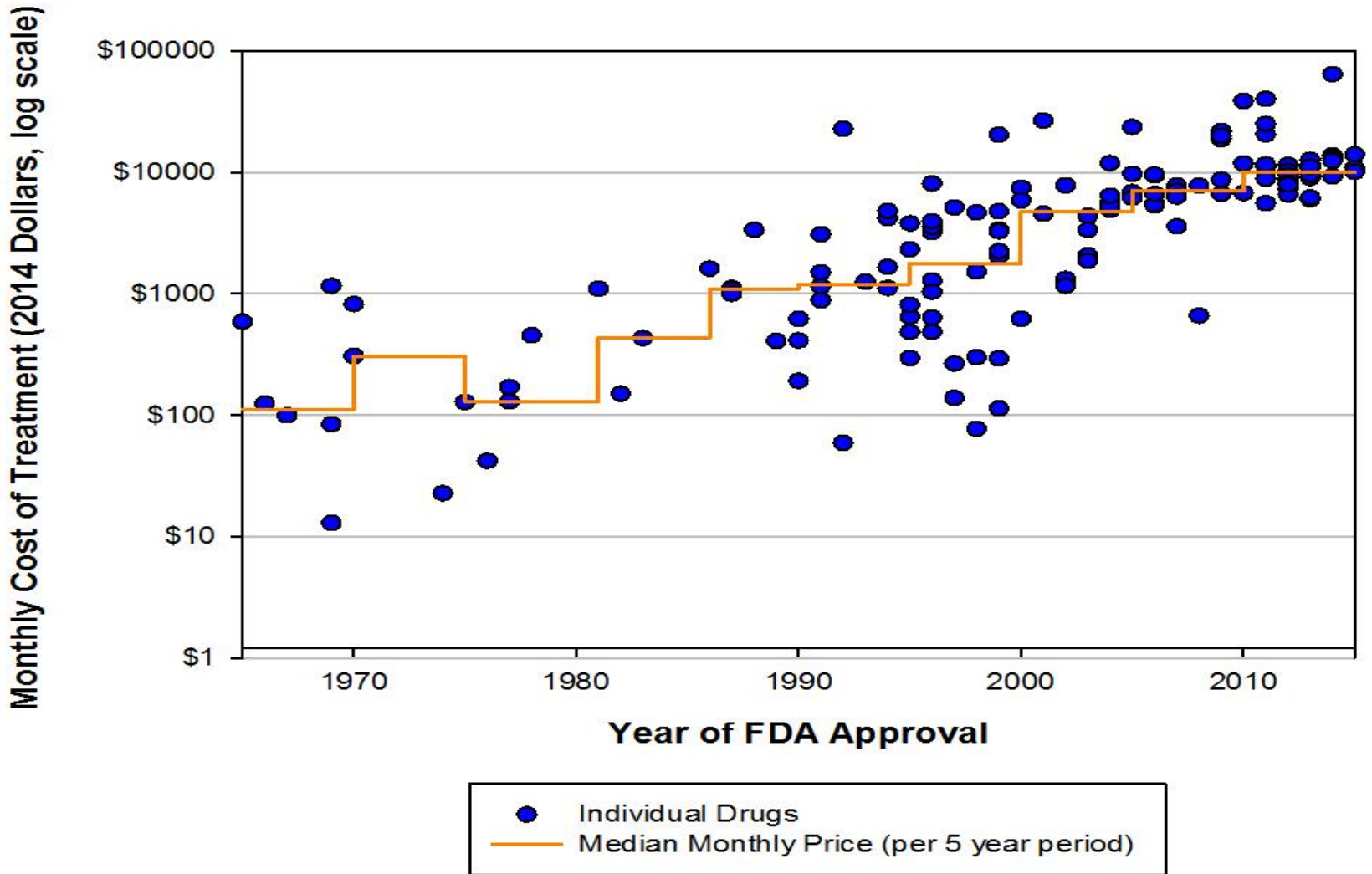


# Example: cost per capita of cancer care



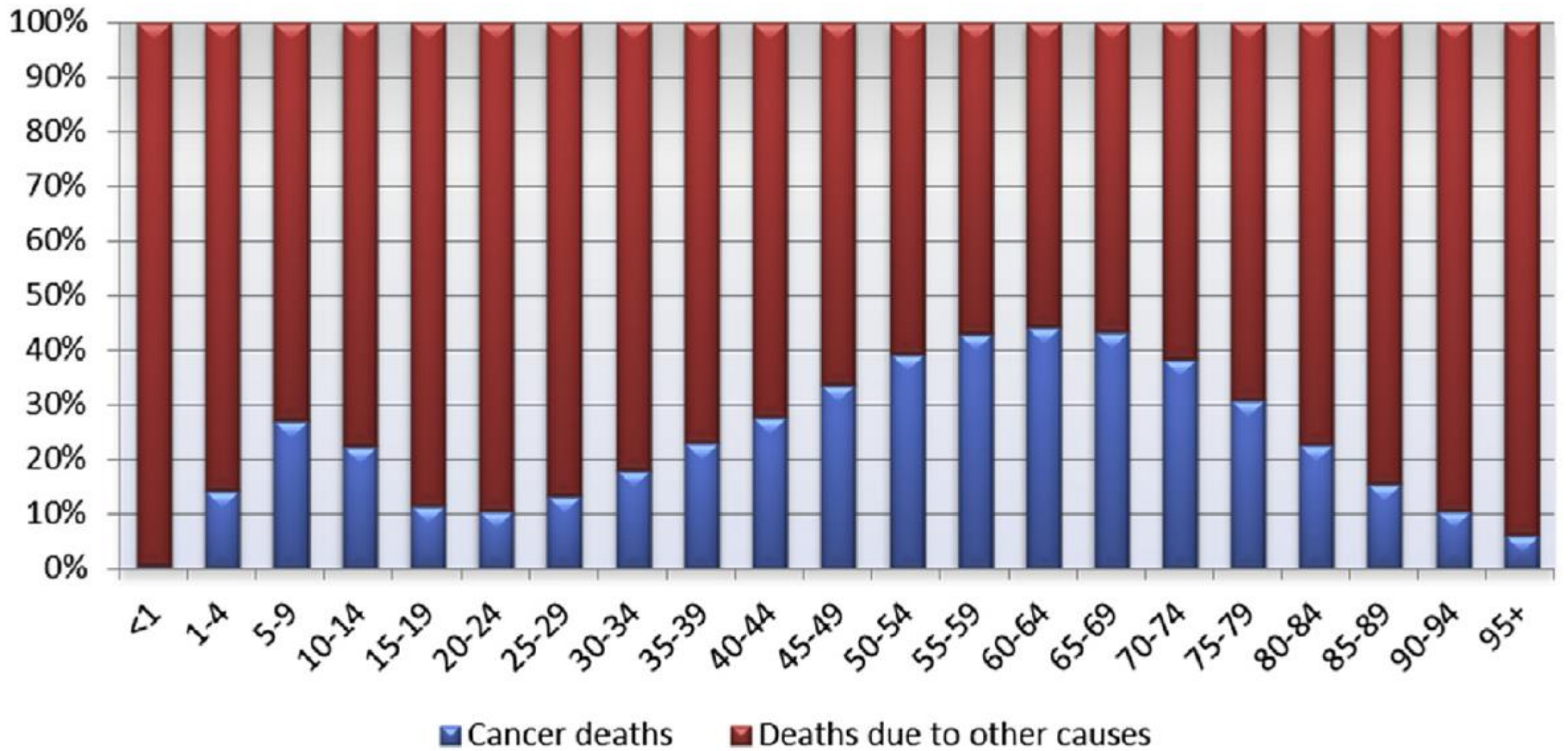
Ramon Luengo-Fernandez, Jose Leal,  
Alastair Gray, Richard Sullivan.  
*Lancet Oncology* October 2013

# Monthly and Median Costs of Cancer Drugs at the Time of FDA Approval 1965-2015



Source: Peter B. Bach, MD, Memorial Sloan-Kettering Cancer Center

Source : ASCO 2015, Leonard B. Saltz, MD, Chief of Gastrointestinal Oncology at Memorial Sloan Kettering Cancer Center, NY, USA; <http://knowledge.wharton.upenn.edu/article/solvalid-whos-blame-1000-day-cure/#>



■ Cancer deaths    ■ Deaths due to other causes



# The current 'debate' about cancer therapies

- “these prices are too high”
- “the budgets will explode”

- “these medicines offer huge benefits on survival and QoL”
- “the medical need is very high”

# The difficult exercise:

*Sustainability of the  
healthcare system*

*Stimulate innovation*



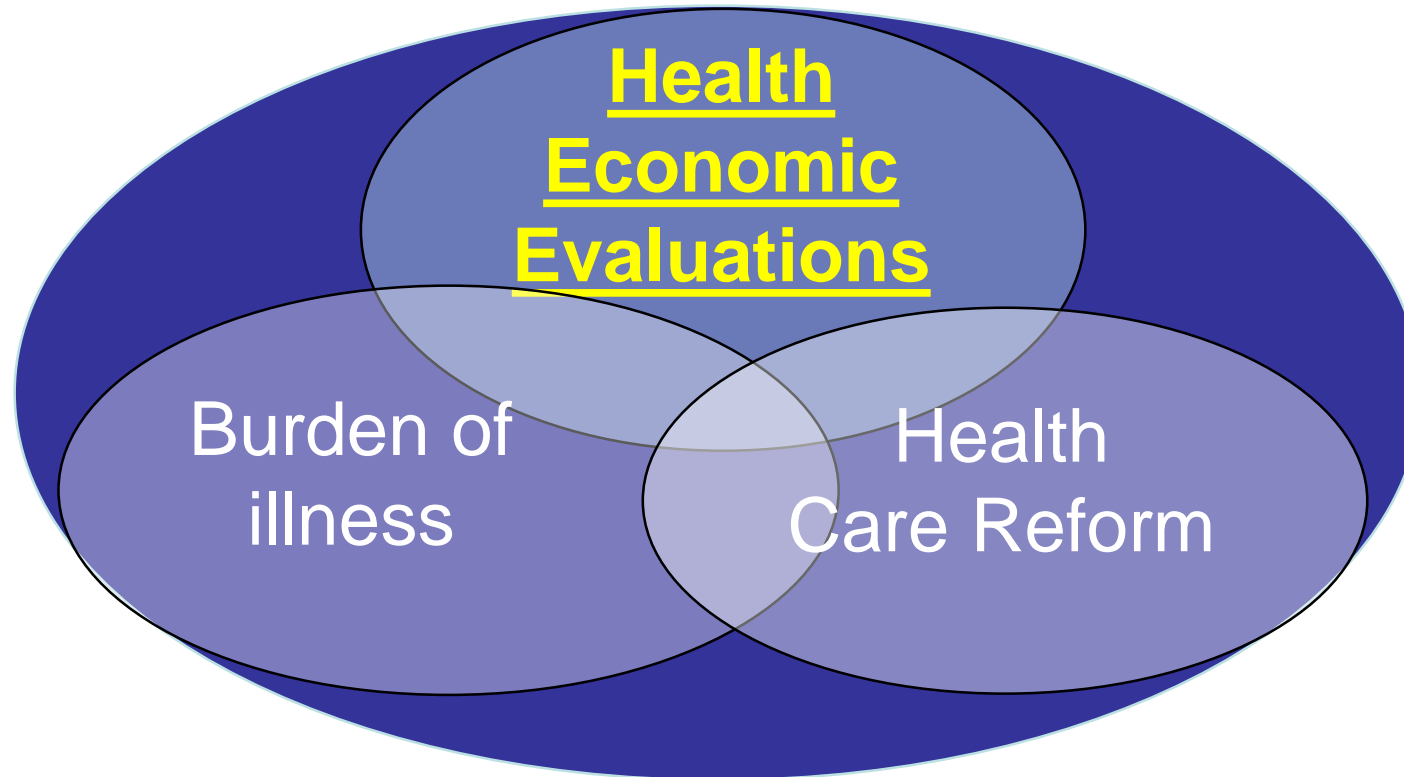
*Healthcare access  
for all*



# Highly specialized therapies (HST)

- i. constitute a public good, because they prevent or cure diseases and/or improve quality of life and because healthy people function better as members of society than sick ones do
- ii. carry a moral weight that most privately traded goods do not, for there is a widespread belief that people have a right to health care (art. 25 human rights) that they do not have to smartphones or trainers
- iii. are developed by firms aiming at profit maximization

# What health economists do



# Public Pricing of cancer medicines = basically two options

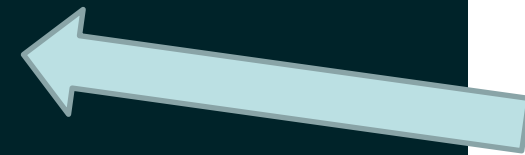
- **“cost+”** price → price justified by costing structure.
  - ☺ acceptable mark-up as compensation for the costs of investment in R&D
    - difficult to assess the true cost of R&D (what about failures?)
    - wrong incentives (‘spend a lot on R&D’)
    - *added value not sufficiently recognized*
- **Value based pricing**
  - ☺ Better added value is recognized by better rewarding
    - *profit margin may not be in reasonable proportion to the cost structure*
    - *evidence may not be sufficiently convincing at launch*

# Proposal Uyl - de Groot - Löwenberg

## costs new drug treatment

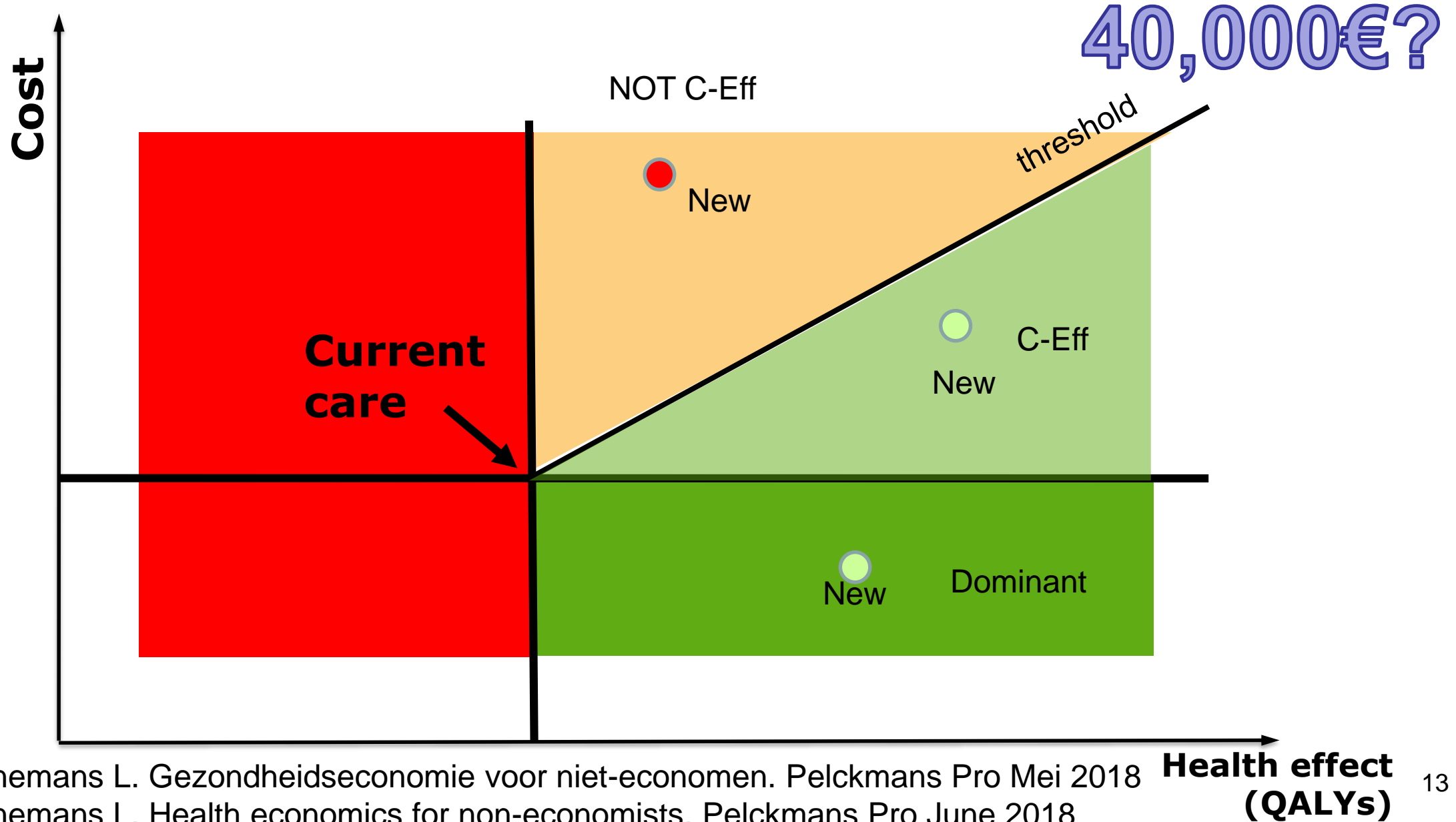
$$\left[ \left( \frac{\text{R\&D costs}}{\text{number of patients x patent years left}} \right) + \text{drug cost} \right]$$

$$\times [1 + \text{profit margin}]$$

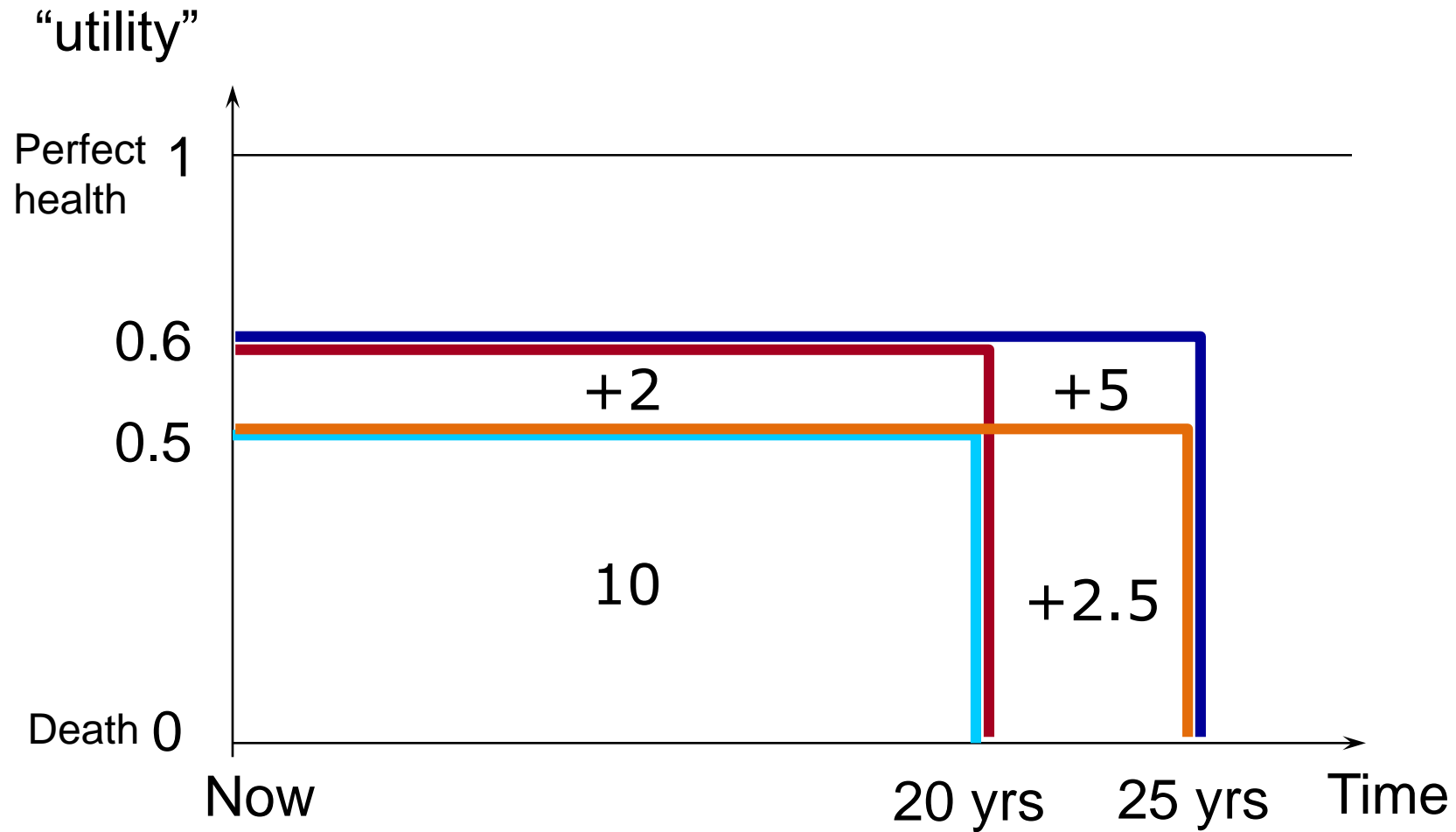


20%  
30%  
40%

# Value based → Cost-effectiveness



# QALY = Quality Adjusted Life Years





How much are we  
willing to pay for a  
QALY?

suppose: a new therapy

**COST**

**EFFECTS**

**60,000€**

**3 QALYs**



**➔ 20,000€/QALY**



# Suppose a new therapy (2)

**COST**

**100,000€**



**EFFECTS**

**0.5 QALYs**



**➔ 200,000€/QALY**



### Cost–effectiveness thresholds: pros and cons

Melanie Y Bertram,<sup>a</sup> Jeremy A Lauer,<sup>a</sup> Kees De Joncheere,<sup>a</sup> Tessa Edejer,<sup>a</sup> Raymond Hutubessy,<sup>a</sup> Marie-Paule Kieny<sup>a</sup> & Suzanne R Hill<sup>a</sup>

*Bull World Health Organ* 2016;94:925–930

Cost–effectiveness information **should be used alongside other considerations** in a transparent decision-making process, **rather than in isolation based on a single threshold value.**

# Many possible criteria in HTA

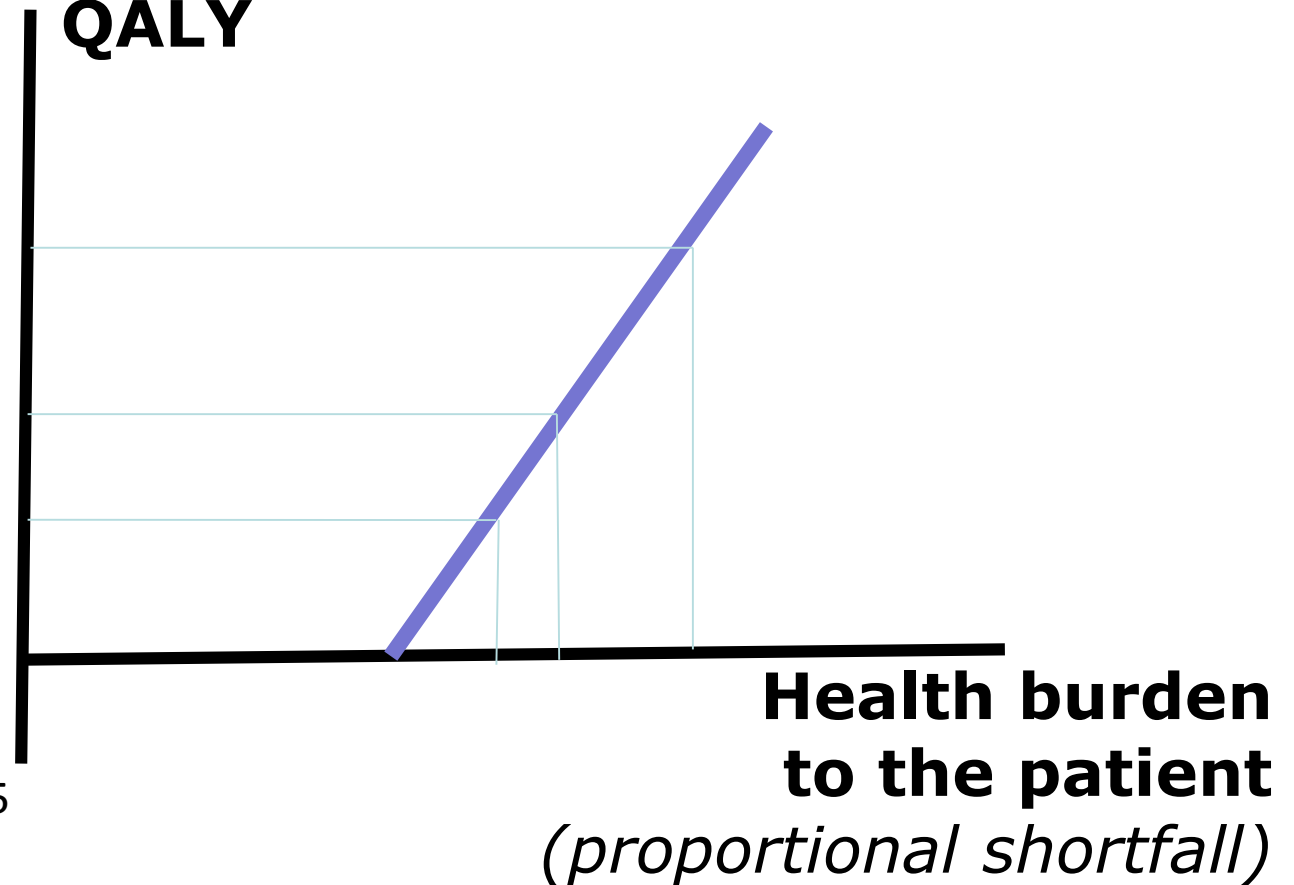
1. Efficacy (can it work?)
2. **Effectiveness (does it work?)**
3. Safety/toxicity
4. Patient reported outcomes
5. Epidemiology (n of people suffering)
6. **Unmet medical/therapeutical need**
7. Current (issues with) management of the disease
8. **Cost-effectiveness**
9. **Budget impact**
10. Organisational aspects

# NL: first attempt for adapted thresholds

Zorginstituut NI (ZIN):  
variable threshold

- €80,000 per QALY for severe condition, even up to €100,000 at end-of life
- €50,000 per QALY for moderate burden
- €20,000 per QALY for mild burden

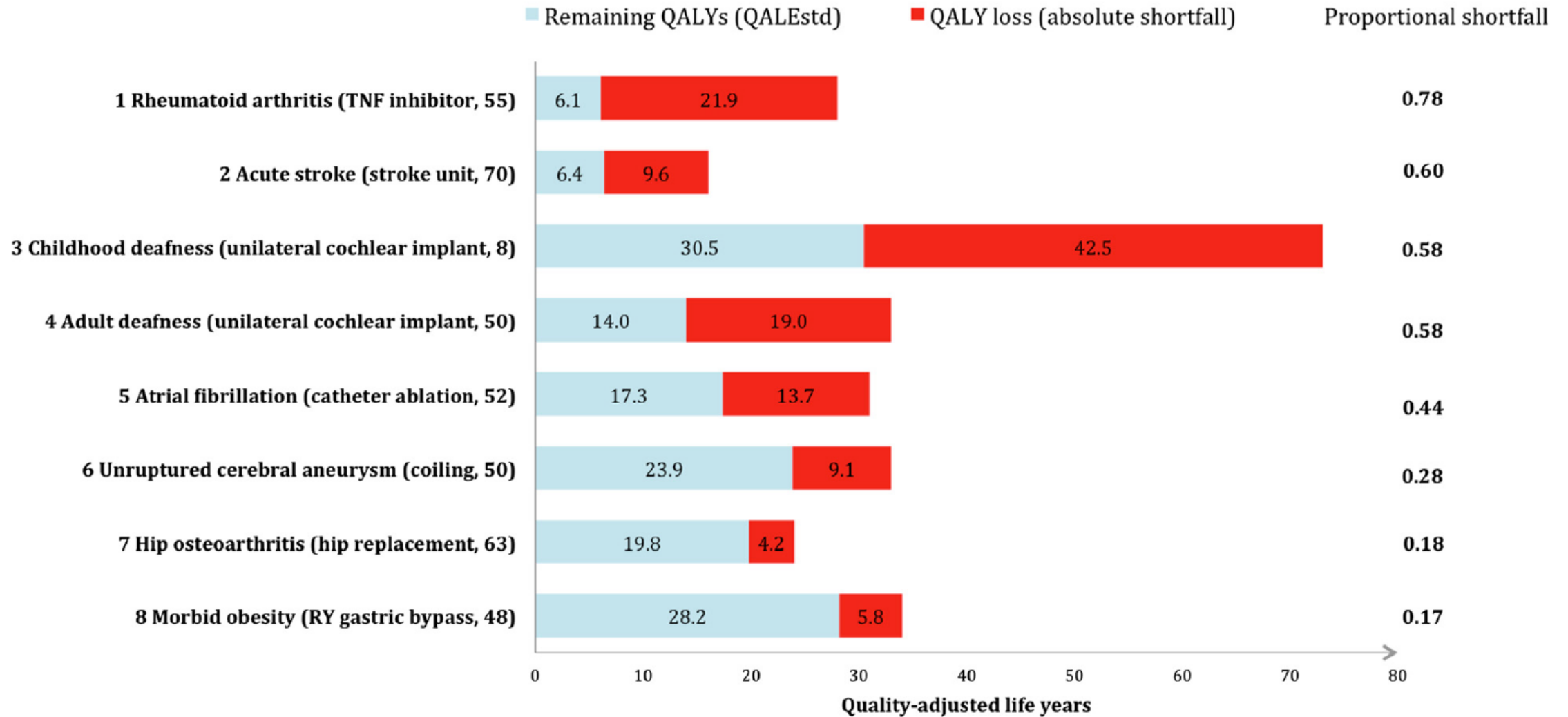
**Willingness  
to pay for a  
QALY**



ZIN. Kosteneffectiviteit in de praktijk | 26 juni 2015



## Prospective health and expected health losses



## BUT: Cost-effectiveness of some orphan drugs

Table 1. Preliminary cost per quality-adjusted life year incremental cost–effectiveness ratio estimates by NICE (2008).

Condition	Prevalence (England)	Product	ICER (preliminary estimated £ per QALY)
M. Gaucher type I and III	270	Imiglucerase (Ceredase®)	391,200
MPS type 1	130	Laronidase (Aldurazyme®)	334,900
M. Fabry	200	Agalsidase beta (Fabrazyme®)	203,000
Hemophilia B	350	Nonacog alpha (BeneFIX®)	172,500
M. Gaucher type I	270	Miglustat (Zavesca®)	116,800

These examples from England illustrate the mismatch between ultra-orphan drug cost and conventional cost–effectiveness benchmarks as adopted by NICE (i.e., £20,000 to £30,000 per QALY gained) [8].  
 ICER: Incremental cost–effectiveness ratio; MPS: Mucopolysaccharidosis; QALY: Quality-adjusted life year.

Schlander et al, *J. Comp. Eff. Res.* (2014) 3(4), 399–422

# Budget impact

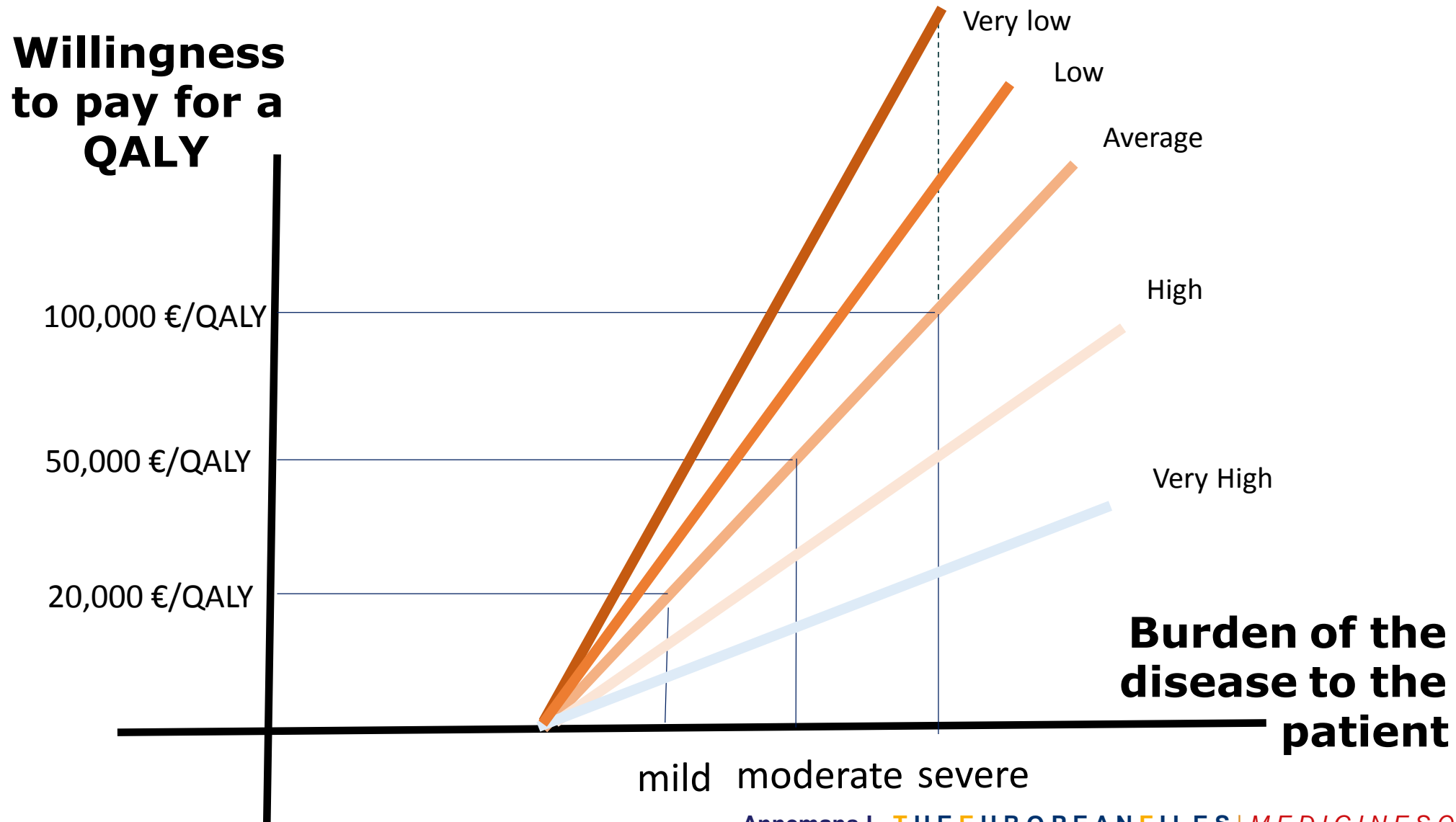
“The economic and equity rationale for carrying out budget impact analyses is opportunity cost = benefits forgone by using resources in one way rather than another” Cohen et al (2008)

→ There is a need for economic evaluations to address the issue on how to allocate resources *efficiently*, and for budget impact studies to address the issue of *affordability*

- Need for well documented estimates at population level!
- Need for very clear description of the target population
- Need for a stratified approach wherever possible

# Value Informed & Affordable Prices

VIA

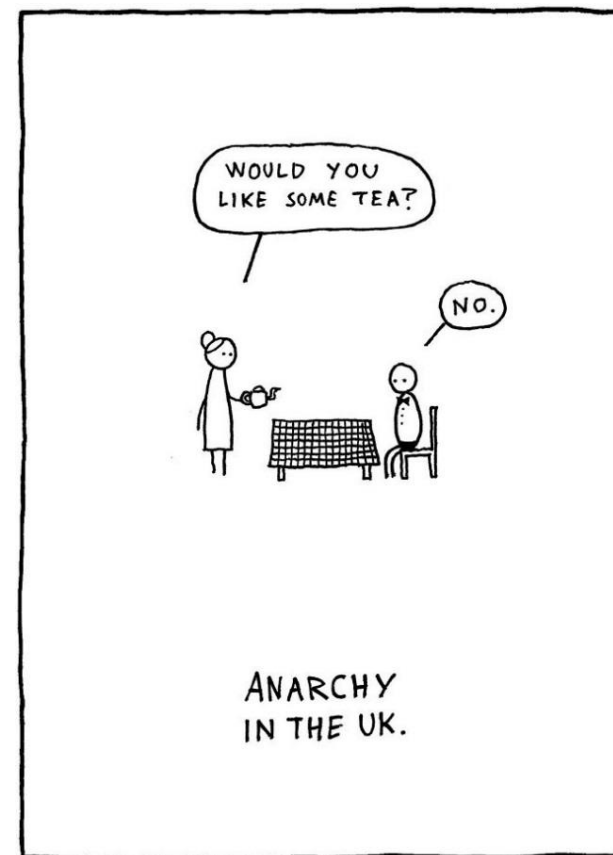


15 March 2017

## NICE gets go-ahead to fast-track more drug approvals [Share](#)

Treatments deemed to provide significant QALY benefits could benefit from being assessed against a maximum threshold of **£300,000 per QALY.**

This upper limit is ten times higher than the standard NICE threshold and is being considered in order to reflect the transformational health benefits they can offer to patients.



# Many possible criteria in HTA

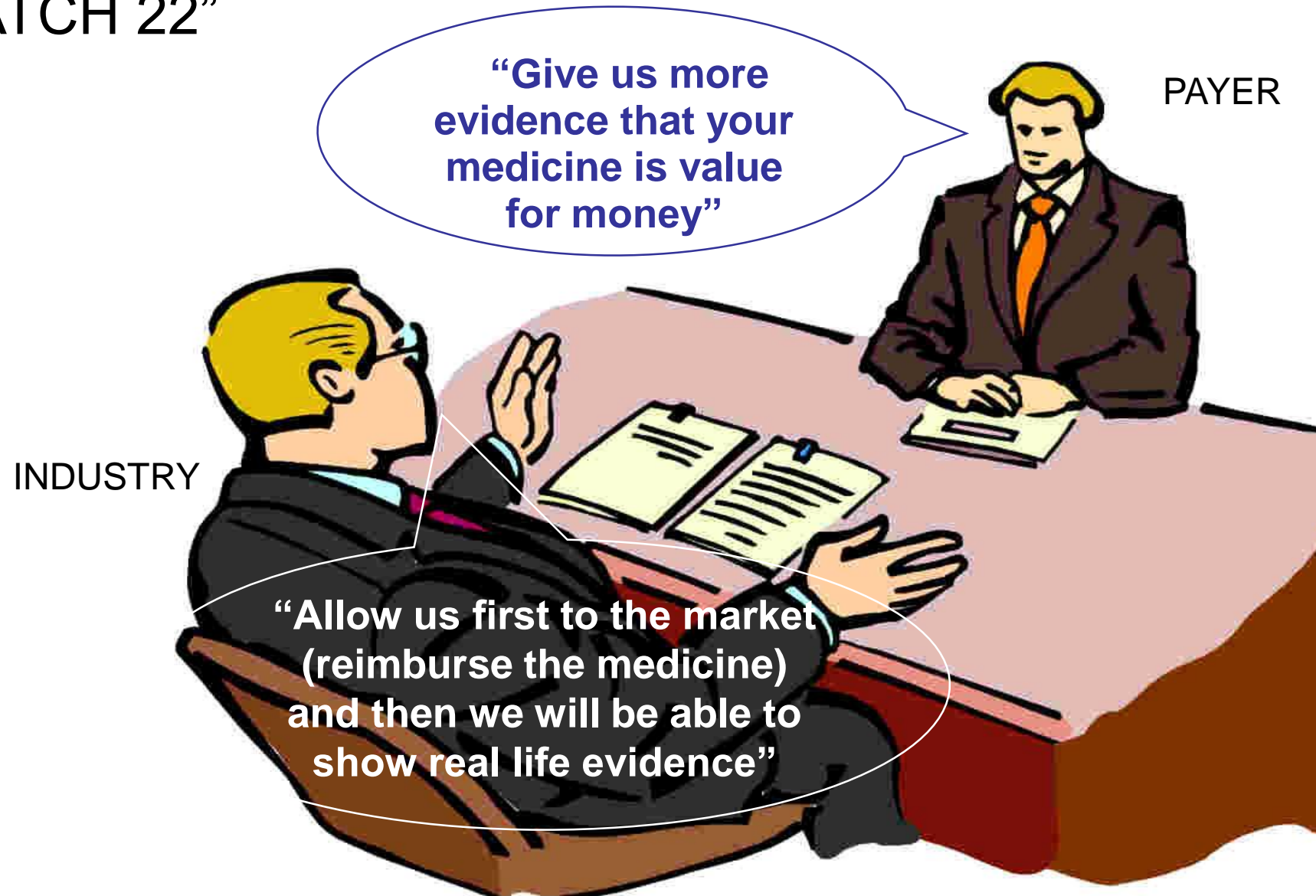
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7. Current management of the disease (and the issues with current management)
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10. Organisational aspects



**Uncertainty**



→ “CATCH 22”



Current solution:  
secret deals

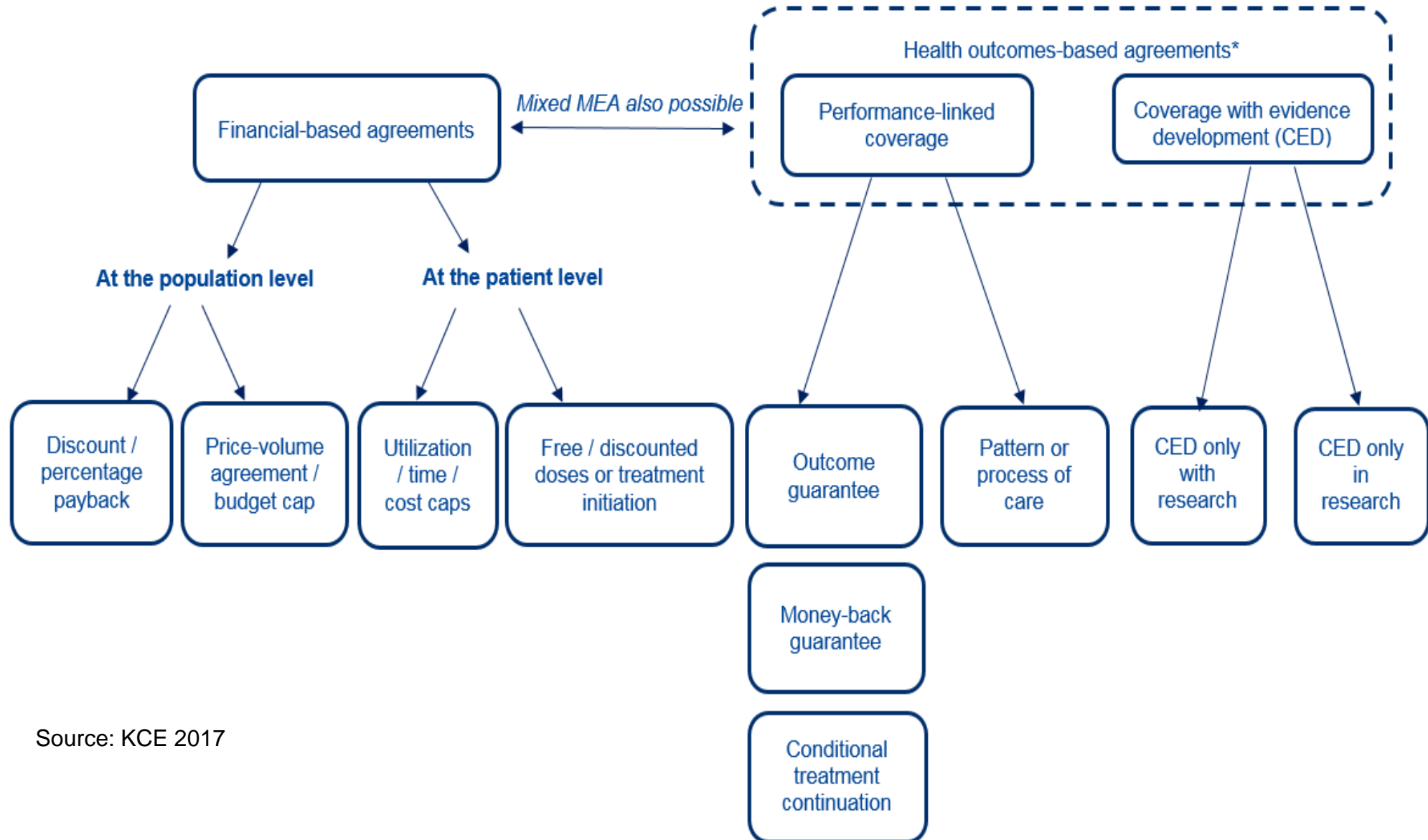
# version 1



# version 2



# better: outcomes based agreements

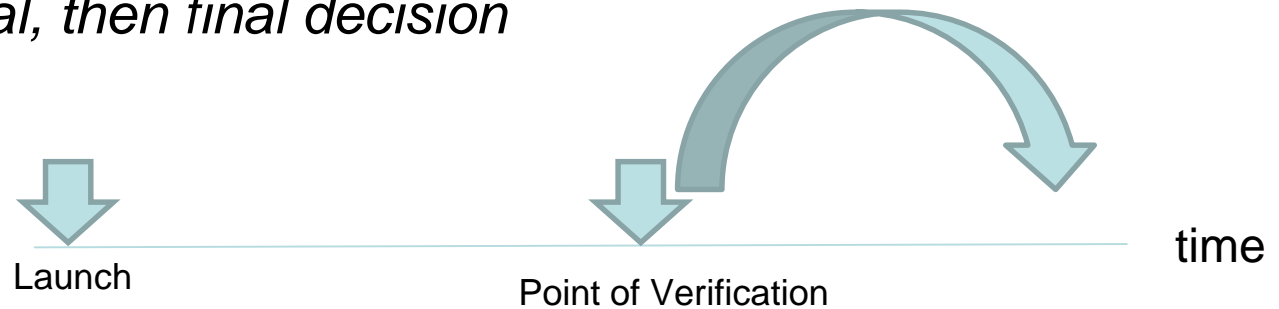


Source: KCE 2017

# Key approaches

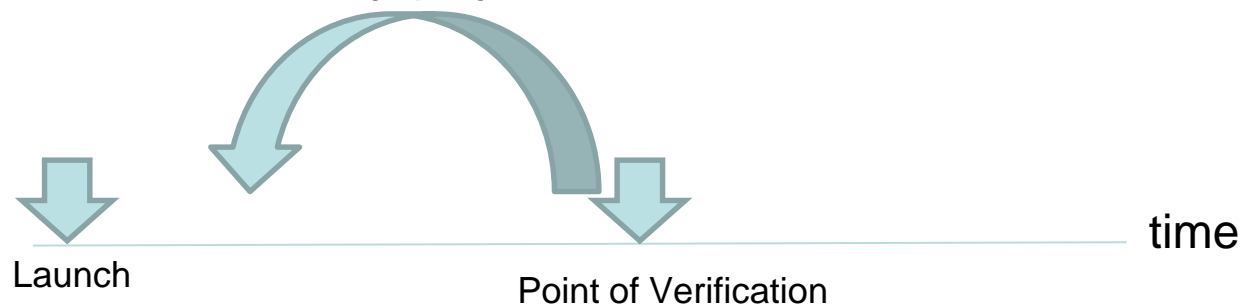
## 1. Coverage upon evidence development

- *Temporary approval, then final decision*

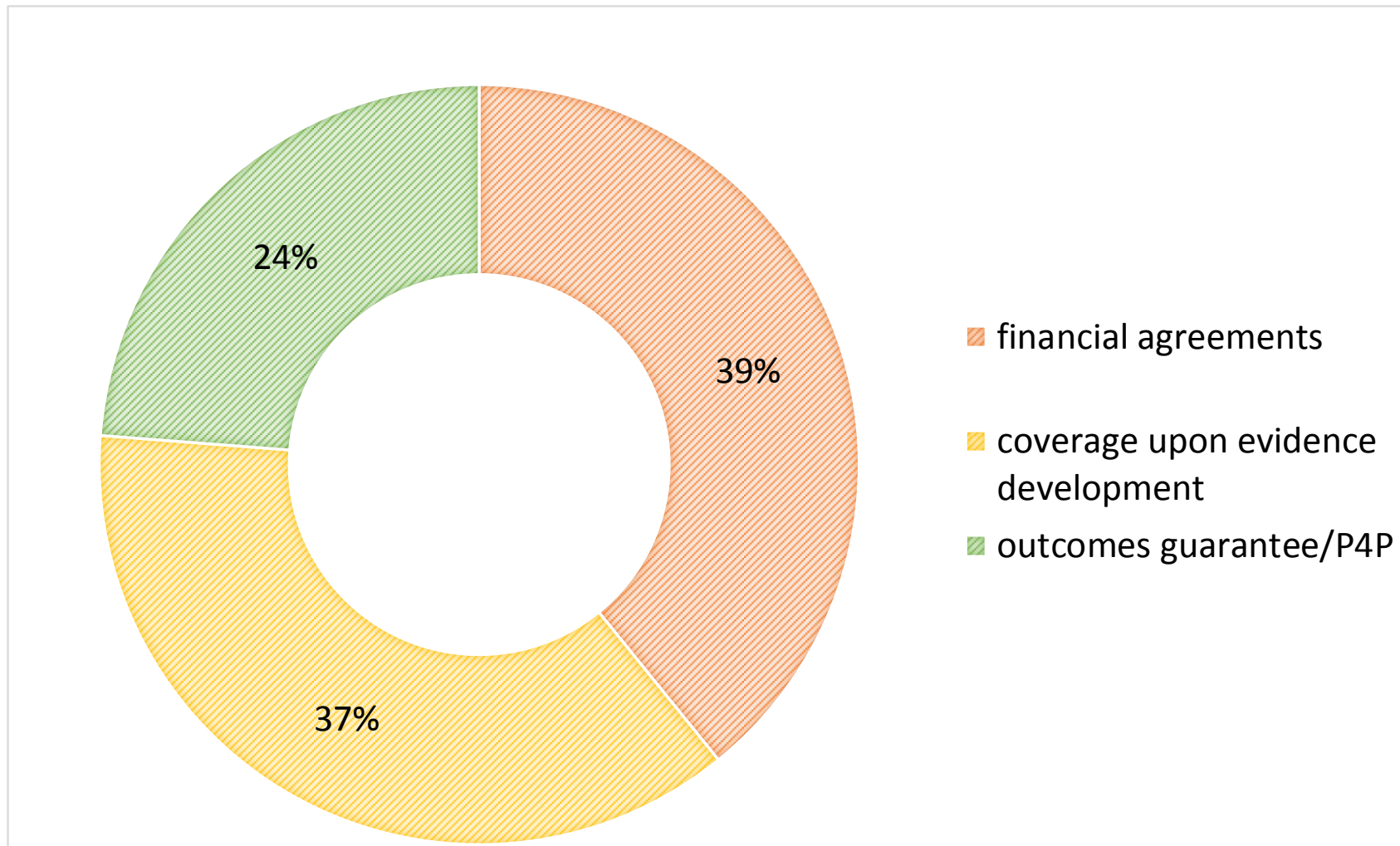


## 2. Performance Linked Reimbursement (outcomes guarantee)

- *Not as good as promised → industry pays back*

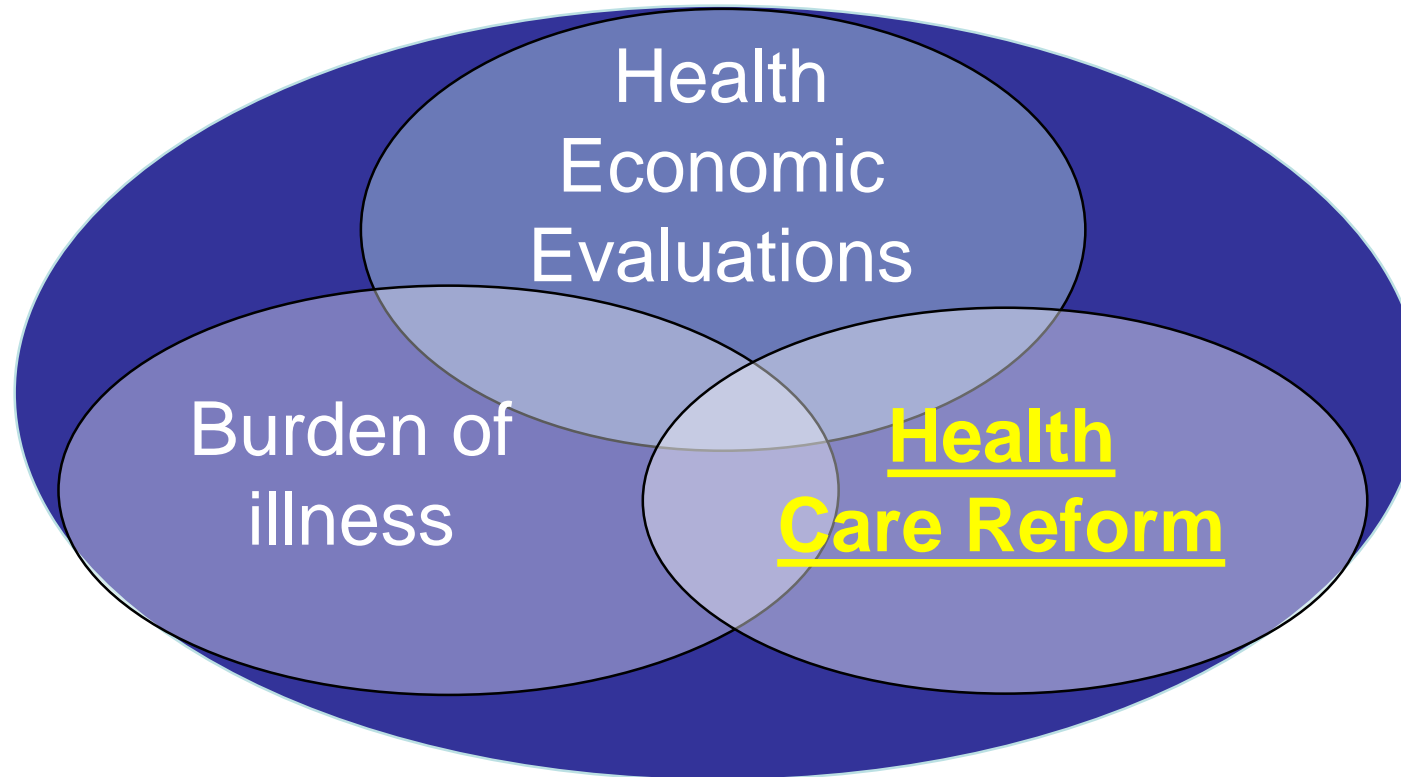


# Types of agreements (Toumi et al 2016; n = 143)

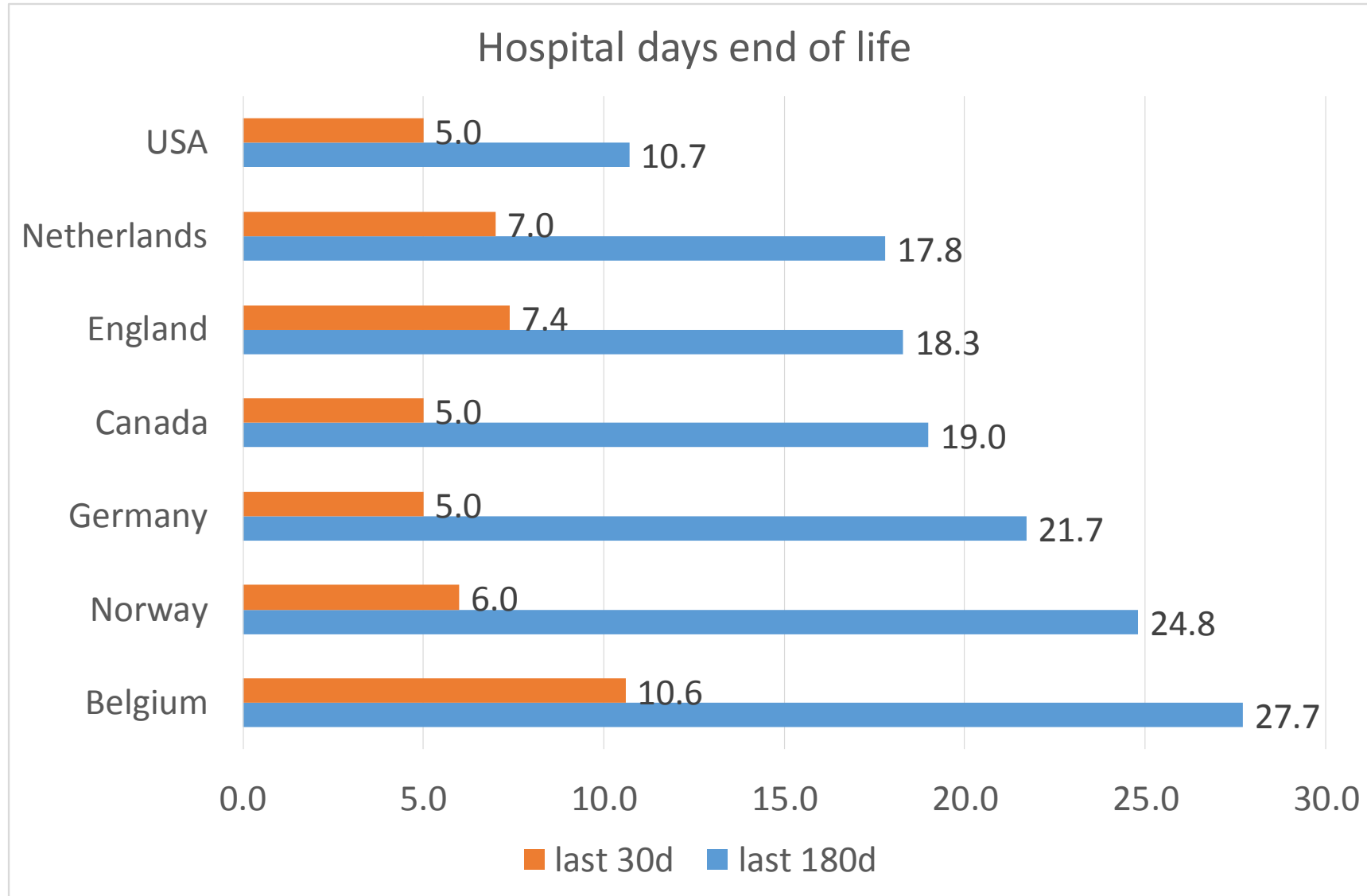




# What health economists do



# Overtreatment



Bekelman et al, JAMA, January 2016

# Introduce more episodic payments

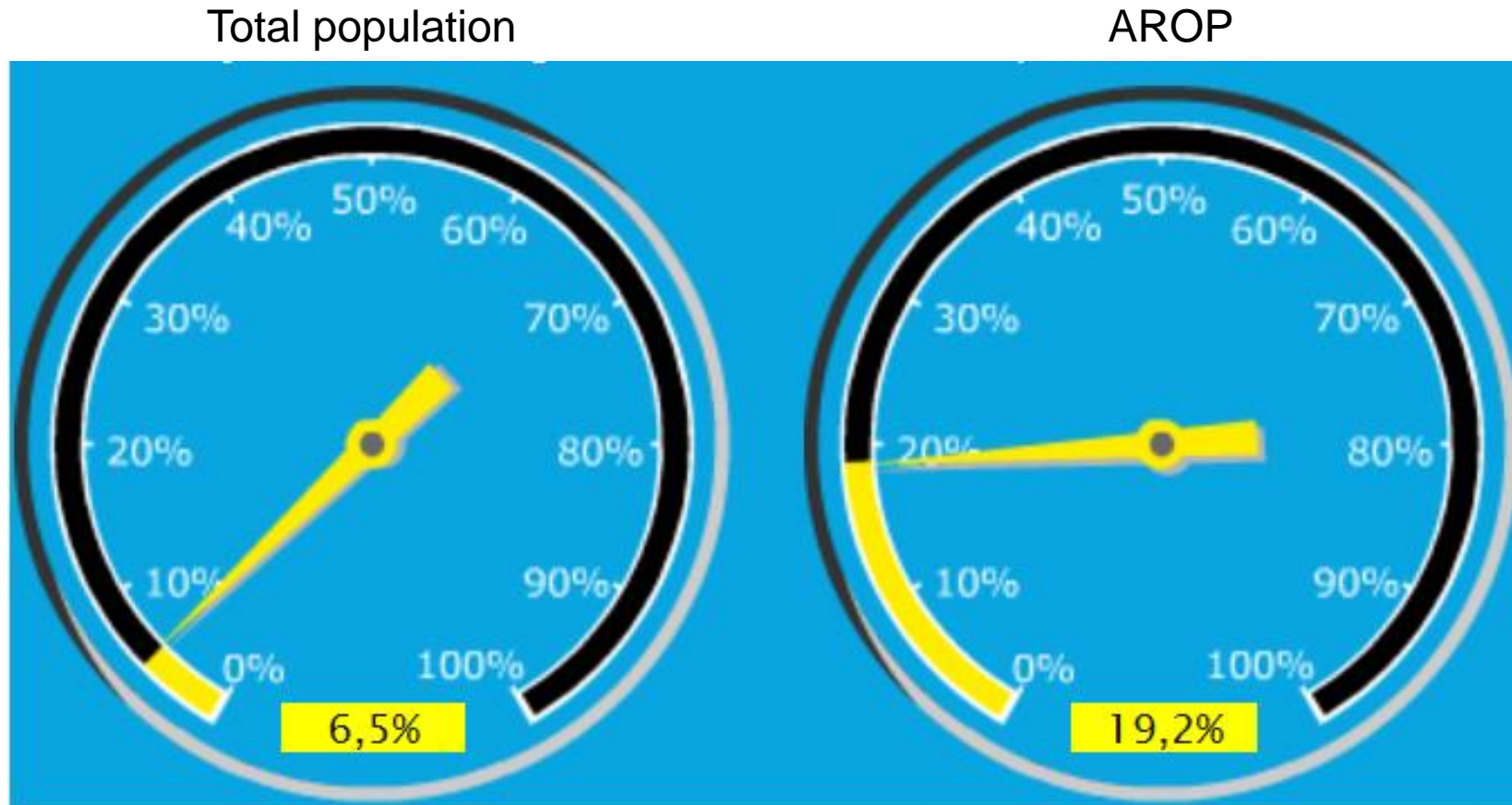
Fixed amount per patient/insured per time period:

*pay to maintain health*

- + decreased risk for overconsumption
- + improved access
- + more focus on prevention
- + *improved quality of life health professional*

# Undertreatment

## Postpone or cancel treatment for financial reasons



AROP = At-risk-of-poverty = income < 60% of national median

**15% of the Belgian population is AROP**

# De medische en niet-medische kosten van kankerpatiënten

250€/mo acute; 60€/mo chronic

Jozef Pacolet, Annelies De Coninck, Georges Hedeboom,  
Sofie Cabus & Nele Spruytte

Projectleiding: Prof. dr. Jozef Pacolet

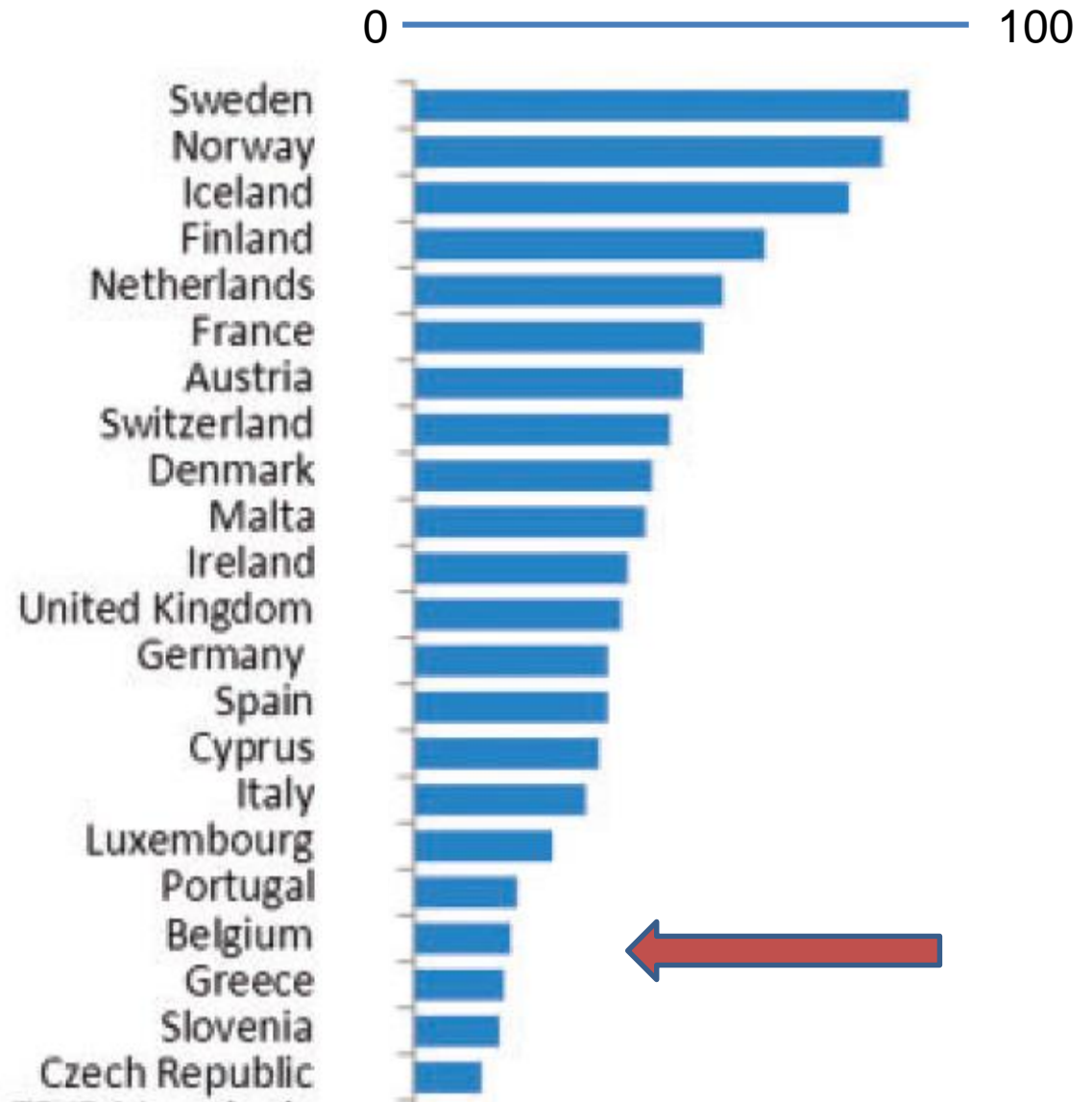
(2011)

# Too little prevention

- Tobacco
- Alcohol
- Nutrition
- Fertility
- Mother and child
- Infectious diseases
- Hypertension
- Cancer screening
- Traffic
- Air pollution

Mackenbach & MacKee.  
European Journal of Public  
Health, Vol. 23, No. 2, 195–344,  
**2013**

## Quality of preventive policy





example: screening colorectal  
cancer (per 10.000 men)

Net cost: 230,000 €

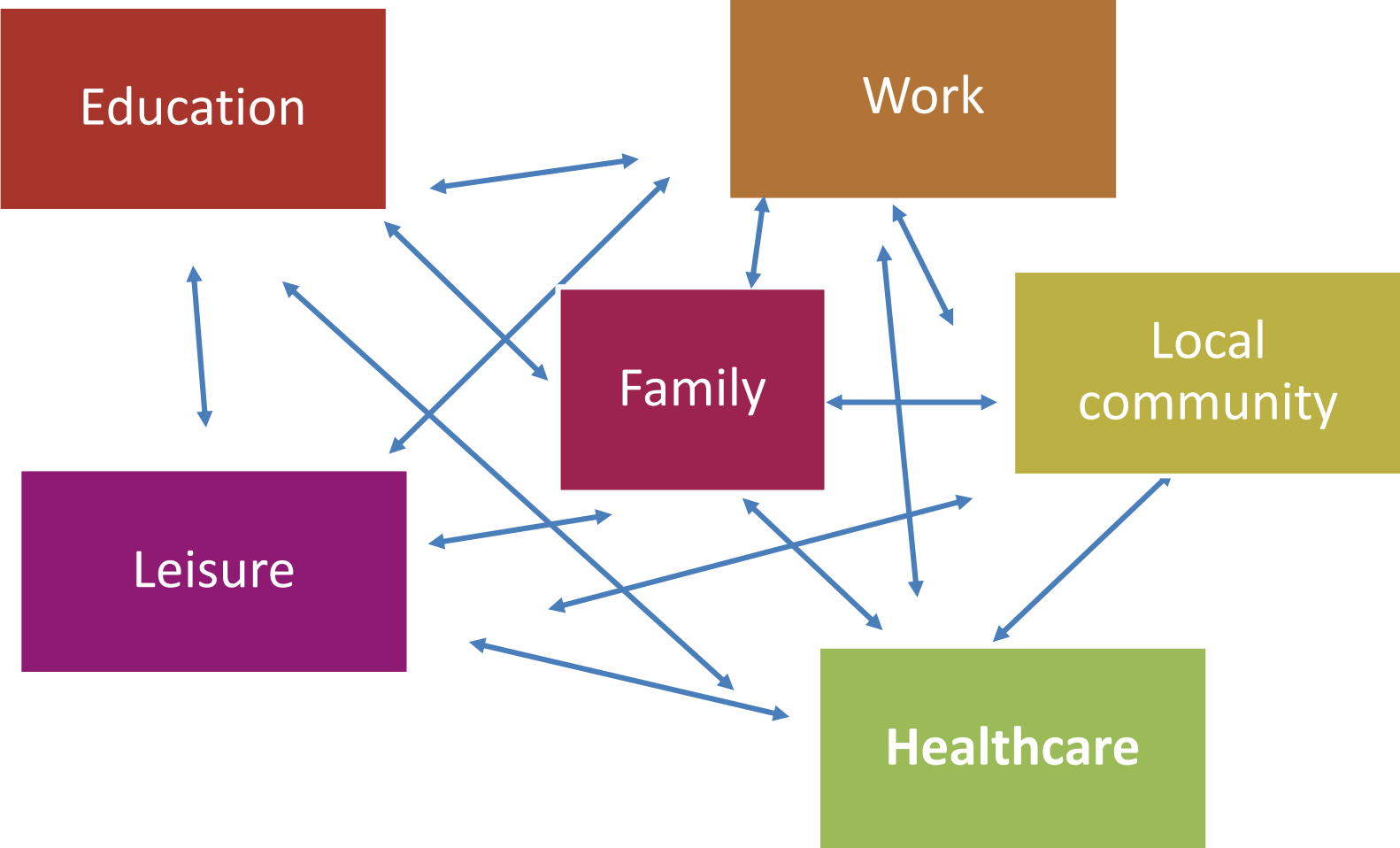
Gained QALYs: 120

→ cost-effectiveness = **+/- 1,900 €/QALY**



Invest much more in health promotion

# Health is in all policies





# Discussion

- Stick to the key pillars: quality, solidarity, sustainability
- Thresholds for societal willingness to pay needed
- Importance of medical need and budget impact in the assessment of innovations
- Dealing with uncertainty: outcomes based managed entry agreements
- Change incentives in the system to encourage health maintenance and avoid overuse
- No patient co-payments for effective and important health interventions
- Extra-proportional investment in health promotion: health in all policies

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